

IMMEDIATE RELEASE

KMIKT Ends FY2022 With Highest Earnings of All Time

Kuala Terengganu – KMI Kuala Terengganu Medical Centre (“KMIKT”) a subsidiary of the healthcare division of TDM Berhad (“TDM” or “Group”) under the management of Kumpulan Medic Iman Sdn Bhd (“KMI Healthcare” or “KMI”) has successfully ended the financial year 2022 (FY2022) with the highest income of all time since operating in the new premises located in Batu Burok.

KMIKT recorded the first and highest profit since operating in the new premises. This is a new and the highest record since the company was established 17 years ago. Previously, profits were only recorded in 2013 at the old premise.

Continuing the success in 2022, KMIKT's record financial performance in the second quarter of 2023 shows an increase of 16% compared to the same quarter last year with an increase in revenue of RM22.3 million. The main contributing factor to KMIKT's excellent performance is the increase in the number of inpatients and outpatients as well as the increase in room occupancy rate by 82%. This consistent performance proves that KMIKT remains excellent as a preferred and trusted private specialist hospital.

Haji Mazli Zakuan Mohd Noor, Chairman of KMIKT said, "In its efforts to improve the company's performance, KMIKT will focus on improving its services and sub-specialties by offering a variety of health services that meet customer demand. In addition, focus is also given on increasing market penetration to new and existing market segments in the East Coast."

"Continuous efforts to establish cooperation with both the public and private sectors will also continue to be intensified. So far, the collaboration between KMIKT and LPPKN is still continuing for the Mammogram Screening Program where women SOCSO contributors aged 40 and above are eligible to get free Mammogram screening tests at KMIKT premises." He added.

Since the establishment of the Cardiology Service and Catheterization Laboratory in 2020, a total of 3027 heart patients have been successfully treated as of Jun 2023. This number is expected to continue to increase based on the encouraging demand from the East Coast community. Among the non-invasive treatments offered at KMIKT are Angiogram & Coronary Angioplasty as well as Cardiac Electrophysiology Study. KMIKT is the only private hospital that offers cardiac services in the State of Terengganu.

"In addition, KMIKT remains committed to ensuring that more comprehensive services can be provided to the local community in particular. A dialysis center will be opened in KMIKT next year. With the existence of this dialysis center, KMIKT is confident that it can meet the needs of patients who need kidney treatment. This effort is in line with the company's vision to place various health services under one roof," said Puan Salina Long, General Manager of KMIKT.

Among the plans for next year is also offering new services such as oncology and neurology to support existing services. KMIKT is also ready to invest in modern and up-to-date technology to ensure that the level of service provided is of high quality and evolves with the times.

In strengthening the quality of customer service, KMIKT strives to provide quality services for all its customers in line with the recognition of ISO: 9001:2015 and the BrandLauerate BestBrand Award that had been achieved in 2022. Therefore, KMIKT is now committed to obtaining the Malaysian Society for Quality in certification Health ("MSQH") which is an accreditation that follows international standards and quality for the health sector. With this accreditation, safe and quality healthcare services are KMIKT's guarantee to all its customers.

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About KMI Healthcare

Kumpulan Medic Iman Sdn. Bhd. (KMI Healthcare) is a subsidiary of TDM Berhad that focuses on healthcare and manages five community specialist hospitals namely: -

1. KMI Kuala Terengganu Medical Centre di Kuala Terengganu, Terengganu
2. KMI Kuantan Medical Centre di Kuantan, Pahang
3. KMI Kelana Jaya Medical Centre di Petaling Jaya, Selangor
4. KMI Taman Desa Medical Centre di Kuala Lumpur, and
5. KMI Tawau Medical Centre di Tawau, Sabah.

With a vision to be "Trusted Healthcare of Choice", KMI is dedicated to understanding more deeply the needs of patients in providing quality healthcare services to the local community. All our purpose-built hospitals (KMI Kuantan and KMI Kuala Terengganu), offer rooms with private beds (single-bedded) to ensure privacy and comfort for patients and their caregivers. For more information, please visit the website www.kmihealthcare.com or please contact;

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