

**FOR IMMEDIATE RELEASE**

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## **KMI Healthcare to establish a new 100-bed hospital in Bertam**

**Kuala Lumpur, 10 March 2025** - KMI Bertam Medical Centre Sdn Bhd (KMI Bertam), a subsidiary of KMI Healthcare, and Bertam Specialist Hospital Sdn Bhd (BSHSB) today announced the signing of a landmark Agreement to Build and Lease for the development of a state-of-the-art 100-bed hospital in Bertam, Seberang Prai Utara, Penang. With a Gross Development Cost (GDC) of about RM146 million, this project marks a significant milestone in KMI Healthcare's greenfield expansion strategy, adding one more hospital to its growing KMI hospital chain.

The agreement, signed at a ceremony held today, outlines that BSHSB will enter into an Agreement to Build and Lease with KMI Bertam Medical Centre Sdn Bhd. Under the terms of the agreement, KMI Bertam will lease the hospital facility from BSHSB for an initial term of 18 years, with an option to extend for another 12 years, ensuring a long-term operational sustainability.

The hospital will be strategically located on a 2.1-acre site in Seberang Prai Utara, Penang, offering easy accessibility via the PLUS highway. The site is just a 5 to 10-minute drive from the Kepala Batas toll exit, making it highly convenient for patients and visitors.

The new hospital is set to cater to the healthcare needs of a strong population within the district of Seberang Perai Utara providing essential medical services and specialized care. Additionally, the hospital's strategic location and modern facilities present a significant opportunity to support Penang's local needs for modern healthcare facilities and growing medical tourism initiative, attracting international patients seeking high-quality healthcare services.

The project adopts an asset-light business model, allowing KMI Bertam to focus on delivering exceptional healthcare services while BSHSB manages the development and ownership of the hospital facility. This model ensures efficient capital allocation and operational flexibility, aligning with KMI Healthcare's long-term growth strategies.

This agreement underscores KMI Healthcare's commitment to expanding its footprint in Malaysia's healthcare sector. The addition of the Bertam hospital to the KMI hospital chain reflects the group's dedication to providing affordable, high-quality healthcare services to communities across the country.

Dr. Rayney Azmi bin Ali, CEO of KMI Healthcare, said, "This agreement is a significant step in our mission to expand the KMI hospital chain and deliver quality healthcare to more communities. The Bertam hospital will not only serve the local population but also contribute to Penang's medical tourism potential. We are proud to partner with BSHSB to bring this vision to life."

Dato' Seri A. K. Teng, Managing Director of Bertam Specialist Hospital Sdn Bhd, added, "We are honored to collaborate with KMI Healthcare on this transformative project. The hospital's strategic location and modern infrastructure will set a new benchmark for healthcare delivery in the region. This partnership reflects our shared commitment to enhancing healthcare accessibility and quality."

The 100-bed hospital will feature advanced medical and surgical facilities, including several introduction of Centre of Excellence (COE), diagnostic services, and patient-centric care units. The development is expected to commence this year with completion targeted for 2028.

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### **About KMI Healthcare**

Kumpulan Medic Iman Sdn. Bhd. or KMI Healthcare is a subsidiary of TDM Berhad, a company listed on Bursa Securities Malaysia Berhad. The Healthcare Group has been established since 1996 under Kumpulan Mediiman Sdn Bhd and restructured to Kumpulan Medic Iman Sdn Bhd. in 2013 to enhance the branding of hospitals under the Healthcare Group. KMI Healthcare manages five specialist community hospitals namely: -

1. KMI Kelana Jaya Medical Centre ("KMI Kelana Jaya");
2. KMI Kuantan Medical Centre ("KMI Kuantan");
3. KMI Kuala Terengganu Medical Centre ("KMI Kuala Terengganu")
4. KMI Taman Desa Medical Centre ("KMI Taman Desa"); and
5. KMI Tawau Medical Centre ("KMI Tawau").

All its purpose-built hospitals offer single-bedded rooms that ensure privacy and comfort to their patients and guardians. KMI Healthcare is strategically positioned to become the trusted healthcare provider of choice due to its highly accessible locations. For further details, please visit our website [www.kmihealthcare.com](http://www.kmihealthcare.com)

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